WELCOME



Anita Decker
Acting Administrator
Dec. 18, 2012



Agenda

- Welcome Anita Decker
- Background and Purpose Linda Kimberling
- Dec. 4 meeting Tony Montoya
- Next steps Anita Decker



Access to Capital



Linda Kimberling
Chief Financial Officer



Background Outline

- Reason for today's meeting
- Western's Infrastructure
- Today's Financial Situation
- Current Financial Trends
- Access to Capital Effort
- Timeline



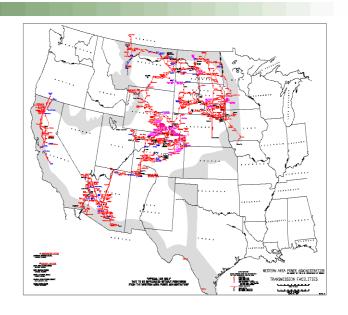
Reason for today's meeting

Over the long term, Western's capital constraints may hinder the ability to make timely investments needed to replace, refurbish and upgrade transmission facilities to ensure adequate and reliable power delivery to customers.



Western's Infrastructure*

- Transmission Lines 17,135
 circuit miles
- Substations 321
 - Power Transformers 298
 - Power Circuit Breakers 1741



- Installed utility plant valued at \$3.5B
- Existing maintenance and operating practices successfully extended the useful lives of many assets

"Needs of the System"

- Support replacements due to condition
 - Increasing maintenance costs
 - Based on Asset Management Program
- Upgrades to current system
 - Analog to digital
 - Physical to electronic operations



"Needs of the System" (cont)

- Meeting reliability standards
 - NERC Facility Alert
 - Required maintenance intervals
- Utility-standard new technology
 - SCADA upgrades
 - Phasor Measurement Units replacement



Today's Financial Situation

Construction and Rehabilitation Program

For most of WAPA's projects, there are only two funding sources:

- Appropriations
- Customer advanced funding arrangements (also called "pre-payments")
 - Net Zero
 - Purchase Power and Wheeling
 - Revolving Fund



Constraints

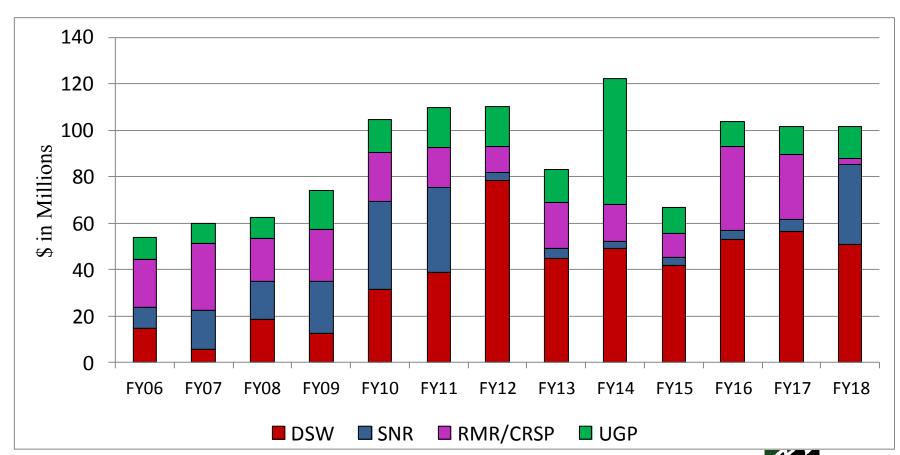
• Inability to use receipts

Limited authorities

Cash flow

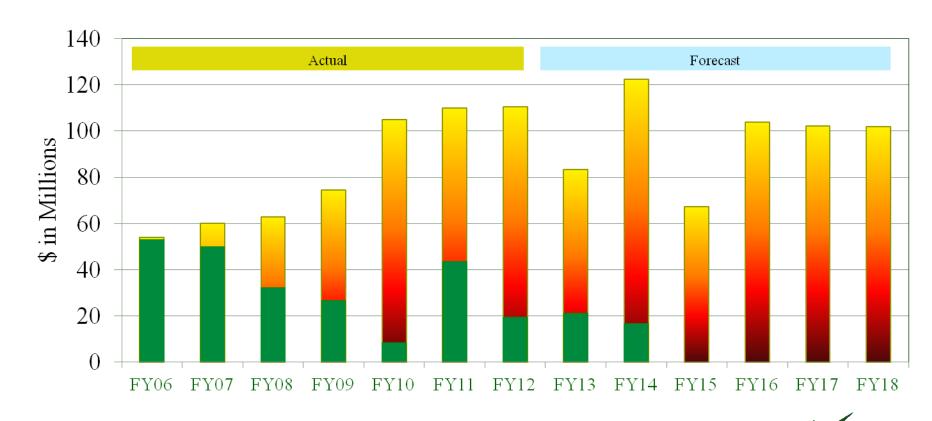


C&R 5/10-Year Plans



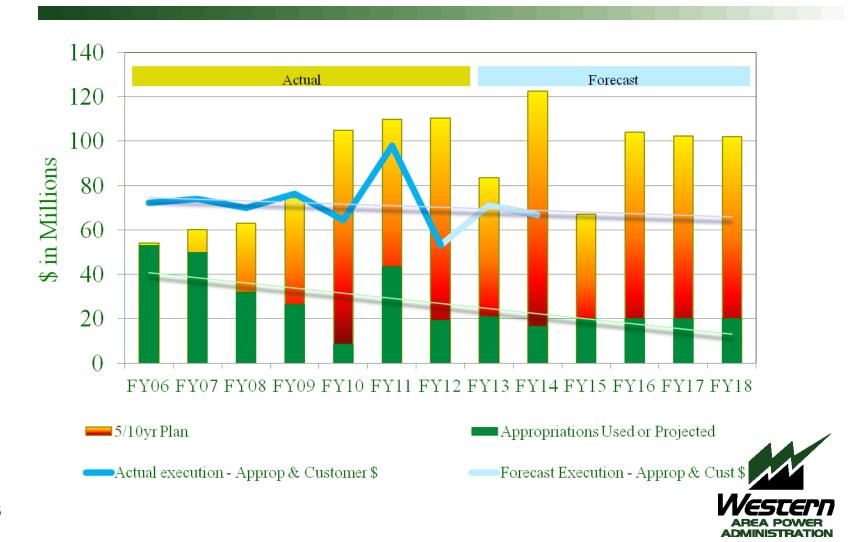


... C&R Financing Trend Appropriations Not Enough



■ 5/10yr Plan (Western total) ■ Appropriations Used or Requested

... C&R Financing Trend plus Customer financing



Current Financial Trends

- Stagnant or declining appropriations
- Increasing reliance on customer funding
- Increasing unfunded mandates
- Increasing needs for reinvesting in the existing system
- Increasing capital needs of generating agencies



Access to Capital Effort

Find additional and sustainable funding tools to meet:

- Priority and timing of system needs
- Customer support and expectations
- Support by the Department of Energy, the Office of Management and Budget, and Congress

Proposed Timeline

- Goal: Submit proposals for FY 2015 budget cycle
- Develop proposed funding options early Spring
- Stakeholder review and comment Spring
- Propose final funding options to DOE and OMB early Summer

December 4 meeting



Tony Montoya Chief Operating Officer



Outcomes Outline

- Purpose of December 4 meeting
- Guiding Principles
- Western needs
- Customer needs



Purpose of December 4 meeting

Introduce issue to key customer group leaders

Receive feedback

 Frame customer outreach and partnership for effort

Guiding Principles

- Solutions should be cost-based
- Westernwide application
- Beneficiaries/User should pay
- Sound business principles
- Maximize existing tools
- Low cost/least cost options



Guiding Principles (cont)

- Transparency
- Comply with statutory authorities
- Consider new tools
- Core mission focus
- Minimize rate impacts
- Consider applicability to generating agencies



Western needs

- Flexibility to access different funding tools
- Customer support
- Flexibility to meet system and Western obligations
- Reduce or eliminate reliance on appropriations
- Solutions must be workable, achievable and consistent with industry standards
- Timely can meet multi-year plan and cash flow needs
- Agreed-upon governance



Customer Needs

- Reliability at least cost
- Partnership in assessing investment priorities
- First right to fund
- Partnership commensurate with funding
- Solution should consider appropriate strategies for generating agencies
- Governance structure for project funding



Customer Needs (cont)

- First priority to statutory core mission requirements
- Ability to consider equity ownership or revenue stream options for each project
- Protection from outside influence
- Certainty that investments will be used as agreed
- Accountability on Western's use of funds
- Ability and flexibility to procure equipment

Next steps



Anita Decker Acting Administrator



Next steps

Western

- Further review existing authorities
- What more can we do within these authorities
- Can we expand the use of existing tools to different regions
- Western/Customer
 - Technical Finance Workshop
 - On-going Policy/Governance discussions
- Continue to engage in a two-way dialogue
 - Additional meetings Western or customer requested
 - Webinars and information posted online



Any feedback/comments/ideas

- Webpage:
 http://ww2.wapa.gov/sites/western/Pages/
 AccesstoCapital.aspx
- Email: CapitalAccess@wapa.gov
- Talk with regional managers and CFO

